



# C.H. Robinson Achieves 10% Performance Gain & \$450K Savings



## C.H. ROBINSON

INDUSTRY	Retail Consolidation
Company	C.H. Robinson
Location	Eden Prairie, Minnesota

### AT A GLANCE:

#### Challenges

- ▶ Rising labor costs in warehouse operations
- ▶ Lack of real-time workforce performance visibility
- ▶ Lack of structure coaching and continuous improvement frameworks

#### Benefits

- ▶ 10% increase in performance within three months of implementation
- ▶ \$450,000 projected annual labor spend reduction at the pilot site
- ▶ 7-month return on investment

### OBJECTIVES:

C.H. Robinson, a leader in retail consolidation based in Eden Prairie, Minnesota, aimed to reduce rising labor costs and inefficiencies in workforce performance reporting. The Warehouse Excellence team sought to enhance real-time visibility, standardize coaching processes, and drive continuous improvement with actionable business intelligence data.

To achieve these objectives, they implemented ProTrack by Easy Metrics to optimize operations with real-time analytics and management tools.

### SOLUTIONS:

C.H. Robinson implemented ProTrack by Easy Metrics, an advanced Labor Management System that delivers real-time performance visibility, robust management tools, and a structured coaching platform. The implementation included refining Standard Operating Procedures (SOPs), developing accurate engineered labor standards, and delivering leadership training.

With a structured change management plan and full organizational involvement, ProTrack was deployed within four months, equipping C.H. Robinson with the tools to drive operational excellence.



## RESULTS:

Three months after implementing ProTrack, C.H. Robinson saw a nearly 10% improvement in workforce performance. By leveraging real-time operational data, the team identified continuous improvement opportunities, reduced productivity barriers, and strengthened engagement and retention.

At the pilot site, the company expects to save \$450,000 annually in labor costs, achieving ROI within seven months. Building on this success, C.H. Robinson is expanding its Warehouse Excellence Program across all sites, a culture of high performance and data-driven decision-making.



“ I've been a part of many LMS implementation projects, and this was the smoothest, by far.

-Nick Corbolotti

Distribution Manager C.H. Robinson

Easy Metrics fuels digital transformation of our customers by providing financial and performance visibility of their operational data across their network.

Easy Metrics translates time series operational data from multiple data sources into their costs by: process, customer, facility, people, equipment, and automation. Operations and finance leaders use Easy Metrics' cloud platform to analyze, forecast, and manage the cost and performance of their operational business investments: labor, equipment, and automation. As a trusted leader in Operations Financial Management (OpsFM), Easy Metrics empowers leaders to drive operational speed and efficiency, cut waste, prioritize investments, and adopt labor and automation strategies that ultimately fuel the growth of their business.

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